



Manrex Teams up with Sabal

Canada's medication delivery systems specialists team up with Sabal to bring innovative medication cabinets to the Canadian healthcare market

November 3rd, 2009

Manrex Limited® is pleased to announce a new distribution partnership with Sabal Medical. The exclusive partnership will allow Manrex to bring Sabal's innovative line of mobile medication cabinets to healthcare facilities across Canada.

Sabal Medical is an American company, based in Daniel Island, SC, specializing in the streamlining of key processes in hospital medication distribution. Sabal Medical is dedicated to improving patient safety by reducing medication errors.

Staff at both companies are extremely optimistic about the new opportunities this partnership will offer to Canadian healthcare facilities.

"The Sabal line of products fits seamlessly into the Manrex portfolio," stated Ben Szuuts, Sales Manager for Manrex Limited. "Our organization is committed to the prevention of medication errors in the community, nursing home and hospital environments. Saving Lives, Saving Time, Saving Money is what we are about and the Sabal product allows us to do just that."

"Canadian hospitals spend millions of dollars every year on the implementation of decentralized cabinets to ensure the right medication is administered to the right patient. Unfortunately, this initiative falls apart when it comes to the transport of the medication from those dispensing cabinets to the patient's bed side, a time during which all control is lost. Sabal offers a smart solution to this problem."

Jay Flynn, Chief Sales and Marketing Officer for Sabal Medical, was equally confident about Manrex's position as Canada's leading distributor of medication delivery systems: "Manrex has a reputation for providing quality products and services to their customers. Their corporate goals and ambitions fit in very well with those of Sabal Medical and we are very excited to be working with an established innovator in the Canadian healthcare market. We plan to kick-off our relationship at the upcoming Ontario Hospital Association's OHA *HealthAchieve 2009* event in November.

Manrex Limited exclusively represents all Sabal products in Canada. Any Canadian inquiries can be directed to sales@manrex.com or 800-665-7652.



About Manrex Limited

Manrex Limited® is a 100% Canadian Company specializing in the health care marketplace. Located in Winnipeg, Canada, since its debut in 1973, Manrex Limited has led the field in the development and sales of medication delivery systems. Saving Lives, Saving Time, Saving Money. Visit Manrex at www.manrex.com

About Sabal Medical

Founded in 2006, Sabal Medical is headquartered in Daniel Island, SC and is providing bedside mobile automation technology to improve the safety and efficiency of medication administration for hospitals and long-term care facilities.